NATURAL GAS TO DOMESTIC AND INDUSTRIAL CUSTOMERS COMPETITIVE PRICING MODEL



Hillstraat 32 Hill Street, Ferndale, Randburg 53 4211 Randburg 2125 ☎ (011) 889-7600 Fax (011) 889-7955



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To whom it may concern

Work done by Hugh Brown & Associates

During the period October 1995 to January 1996 Hugh Brown and Associates were commissioned to develop a computer model depicting the South African gas market. The model uses information from the Sasol Gas Market Research database to determine the consumption ramp-up of the various geographic markets, taking into account:

- Gas prices, alternative energy prices and market growth;
- · Gas sources;
- · Baseloads;
- · Transmission pipelines.

The model was successfully implemented, and the appropriate back-up was provided.

Hounis

Johan Fourie

Manager: New Business Development